



1. Date

D D M M Y Y Y Y

## Application for a Pre-shipment Buyer Loan

To: The Hongkong and Shanghai Banking Corporation Limited Offshore Banking Unit Labuan  
(Licensed Labuan Bank No 910004C) ("HSBC")

### For Bank Use Only

Loan No.

Due Date

### 2. Instruction (Application)

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

New application for Pre-shipment Buyer Loan

3.1 Borrower Name *(the Customer)*

3.2 Borrower Address

3.3 Name of Contact Person

3.4 Borrower Tel/Email

3.5 Import Account Number *(if known)*

4.1 Loan Currency

5. Pro-forma / Invoice No.

4.2 Loan Amount

6. Loan Tenor

Days

### Payment Instruction for the Buyer Loan

7.1 Payment Currency

7.2 Loan Amount

7.3 Proceeds Disposal

Direct payment out of the proceeds of the Loan to the supplier via Telegraphic Transfer.

Other

7.4 Supplier's Name

7.5 Supplier's Address

7.6 Supplier's Account No.

7.8 Payment Value date

D D M M Y Y Y Y

7.7 Supplier Bank *(Name and Address)*

7.9 Intermediary Bank *(if any)*

8. Goods / Services / Utility Description

**9. Exchange Rate**

Convert at spot rate

Under forward contract number

Exchange rate agreed with Treasury:

Date:

Dealer name:

**10. Charges**

for all the relevant charges and interest

Deduct from loan proceeds

Debit borrower account number

**11. At Maturity**

Debit our account No.

Grant a Post-shipment Buyer Loan with tenor of  days on 100% of the relevant Invoice amount based on the Invoice and related transport document(s), which shall be submitted within 5 Business Days by us, to HSBC on receipt of the goods and shall include the Pre-shipment Loan reference number provided by HSBC. Proceeds of the Post-shipment Loan, if granted by the Bank, will be used to repay the Pre-shipment Buyer Loan in full together with interest and charges. Any remaining balance shall be handled as follows

Import Account No.

(For Post-shipment Buyer Loan)

**12. Other Instructions**

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from [www.gbm.hsbc.com/gtrfstt](http://www.gbm.hsbc.com/gtrfstt) or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application, the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

**Authorised Signatories and Company Chop**